

## Press release

### **IBA sells Proton Therapy system to Wanjie Tumor Hospital in Zibo, China**

*Destined for installation at one of Asia's leading cancer treatment hospitals, the IBA Proton Therapy system will be the first of its kind in China.*

**Embargo until 5.40 pm – November 26, 2001**

**Louvain-la-Neuve, Belgium, November 26, 2001** – IBA announced today that it has sold an IBA Proton Therapy system to Wanjie High Technology Co. Ltd. for installation at the Wanjie Tumor Hospital in Zibo, Shandong province of China. The Wanjie Tumor Hospital in Zibo is considered to be one of the leading cancer treatment hospitals in the whole of Asia.

Comprising 2 treatment rooms initially, the IBA Proton Therapy system destined for installation at the Wanjie Hospital in Zibo will be capable of serving 2 additional treatment rooms later, if required. According to an aggressive building schedule which already anticipates on the possible expansion requirements, construction of the new facility is planned to be complete by the second quarter of 2002 with patient treatment likely to start in the second half of 2003. The new Proton Therapy system will be funded in part by the International Finance Corporation (IFC) under the World Bank which is finalizing the grant of a loan to Wanjie supporting its development plans.

*“We are very excited about reinforcing our collaboration with Wanjie High Technology Co. by installing at Zibo Hospital this IBA flagship system, the most advanced radiation therapy system in the world,”* said Mr Pierre Mottet, Chairman of IBA's Executive and Strategic Committee. *“China is currently on a very fast growth track and the Wanjie Group is taking a clear lead in cancer care. The new Proton Therapy facility at Zibo will undoubtedly be an important reference for future sales of the IBA system, particularly in Asia.”*

The sale of the IBA Proton Therapy System follows the collaboration agreement signed between IBA and Wanjie High Technology Co. in April this year during the visit to China of the Belgian Vice Premier Minister and Minister of Foreign Affairs, Mr Louis Michel. On that occasion, IBA also announced sales contracts with the Wanjie Group for an IBA PET (Positron Emission Tomography) cyclotron and a fourth Racetrack (MM50) advanced radiotherapy system.

Earlier this year, FDA (Food & Drug Administration) clearance was obtained for the IBA Proton Therapy system installed at the Northeast Proton Therapy Center (NPTC), Massachusetts General Hospital (MGH), Boston, USA, in less than five months after submitting the filing. Last week, IBA announced that its Proton Therapy system had been successfully used to deliver radiation treatment to the first patient at the NPTC.

Chemin du Cyclotron, 3 - 1348 Louvain-la-Neuve, Belgium ☐ Tel.: +32 10 47 58 11 ☐ Fax: +32 10 47 58 10 ☐ Website: <http://www.iba.be>

## Press release

*“We are eager to speed up Wanjie’s expansion and maintain our leadership position in advanced cancer care in China and in Asia,” emphasized Mr Sun Qiyu, Chairman of Wanjie High Technology Co. Ltd. “Proton Therapy will be a key ingredient in realizing our growth strategy and we are delighted to reinforce our collaboration with IBA. This sale also allows us to work together in the area of Proton Therapy R&D.”*

*“We are very pleased with this order, added Mr Pierre Mottet, Chairman of IBA’s Executive and Strategic Committee. “We have seen accelerated interest in our systems since we received FDA clearance and even more so following treatment of the first patient at MGH last week. A large number of negotiations are now underway and there are high probabilities of concluding more sales, even before the end of this year.”*

The Wanjie Tumor Hospital in Zibo is a wholly-owned subsidiary of the Chinese conglomerate Wanjie High Technology Co. Ltd. listed on the Shanghai Stock Exchange (share code: 600223). Wanjie High Technology Co. Ltd has continued to be at the forefront of medical care in China over the last 20 years, and was the first to introduce into the country MRI (Magnetic Resonance Imaging), PET (Positron Emission Tomography) technology, the Gamma knife and the Racetrack Microtron advanced radiotherapy systems.

In addition to the Wanjie Tumor Hospital in Zibo which comprises a medical school providing China with more than 5,000 graduates per year, Wanjie High Technology Co. Ltd owns three other hospitals in China located respectively in Beijing, Qingdao and Xi’an. While accounting for just 16% of the listed company's total assets, the hospital business brought in 40 % of the company's net profits last year.

With more than 1500 employees at 49 different sites in 12 countries on 3 Continents, IBA is a recognized world leader in the areas of Advanced Radiotherapy, Radioisotopes and Sterilization & Ionization.

**Additional information and photos can be obtained from:**

Vivienne Gaskell, Vice President, Corporate Communications

Tel. : + 32 10 47 59 71 ; E-mail : [gaskell@iba.be](mailto:gaskell@iba.be).

For more information about IBA’s equipment and services, visit: <http://www.iba-worldwide.com>

For more details about Wanjie High Technology Co. (website in Chinese), visit:

<http://www.wanjie.com.cn/hospital/htm>