

# IBA Full-year results 2025

March 27<sup>th</sup>, 2026

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- This presentation may contain forward-looking statements.
- All statements other than statements of historical facts, including statements regarding IBA's objectives, plans, goals, strategies, future growth and growth drivers, industry outlook, future orders, revenue, backlog, earnings growth, cash flows, performance, market acceptance of or transition to new products or technology, may constitute forward-looking statements. Expressions such as "could", "believes", "outlooks", "estimates", "anticipates", "expects", "intends", "may", "plans", "predicts", "projects", "will", "would" and other similar expressions, or the negative of these terms, are forward-looking statements.
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# Today's speakers



**Olivier Legrain**  
Chief Executive Officer  
IBA Clinical Lead



**Henri de Romrée**  
Deputy Chief Executive Officer  
IBA Technologies Lead



**Catherine Vandendorre**  
Chief Financial Officer  
IBA Corporate Lead

# Agenda

## Highlights

Summary of key achievements for the period

## Business Review

Review results & strategic progress of each business unit

## Financials & Outlook

Discuss financial performance & outlook

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# 2025 – delivery and visibility

- **FY2025 guidance delivered**
  - **Strategy** execution on-track
- **Robust performance**
  - **Record revenue** €620M (+24%)
  - **Adjusted EBIT** €27.4M (+58%)
  - **PT** back to profit
- **Growth engine reinforced**
  - **Record backlog** €1.6Bn
  - **Services & Nuclear Medicine** scaling
- **Inflection point reached**
  - Shift to recurring, **profitable growth** beyond project cyclical
- **Clear path ahead**
  - 2024-28 **outlook on track**
  - **2026 Adjusted EBIT** ≥ €32M



# Strong order intake and backlog at all-time high

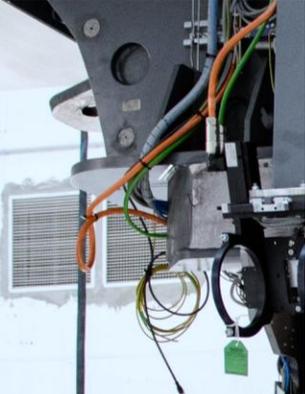
vs. 2024 comparable figures

<p><b>Backlog</b></p> <p><b>€1.6B</b></p> <p>+ €125M</p>	<p><b>Services backlog YoY growth</b></p> <p><b>+16%</b></p> <p>vs. 2%</p>	<p><b>Two-year equipment book-to-bill <sup>1</sup></b></p> <p><b>1.0x</b></p> <p>vs. 0.9x</p>
<p><b>IBA Technologies systems sold</b></p> <p><b>37 systems</b></p> <p>vs. 33</p>	<p><b>Proton Therapy rooms sold</b></p> <p><b>12 rooms</b></p> <p>vs. 4</p>	<p><b>Equipment order intake</b></p> <p><b>€452M</b></p> <p>+ €131M</p>

<sup>1</sup> Calculated as the ratio 2-year equipment order intake and 2-year equipment revenue

# Record-high revenue and adjusted EBIT of €27.4 M

vs. 2024 comparable figures

<p><b>Revenue</b></p> <p><b>€ 620.2M</b></p> <p>+€122M</p>		<p><b>Adjusted EBIT</b></p> <p><b>€ 27.4M</b></p> <p>+ €10M</p>		<p><b>Net leverage ratio<sup>1</sup></b></p> <p><b>0.83x</b></p> <p>- 1.36x</p>		<p><b>2025 Guidance</b></p> <p>Adj. EBIT &gt; €25M</p> <p>delivered</p>
	<p><b>Gross margin</b></p> <p><b>32.2%</b></p> <p>- 1.6 p.p.</p>		<p><b>Net debt position</b></p> <p><b>€ 58M</b></p> <p>like-for-like € 41M</p> <p>+ €92M</p>		<p><b>Net result</b></p> <p><b>€ 12.7M</b></p> <p>+ €3.4M</p>	<p><b>2026 Guidance</b></p> <p>Adj. EBIT ≥ €32M</p>

<sup>1</sup> Calculated as the ratio between the Net senior debt (i.e. excluding subordinated debt) and the last 12-month Adj. EBITDA

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Discuss financial performance & outlook

# IBA Clinical

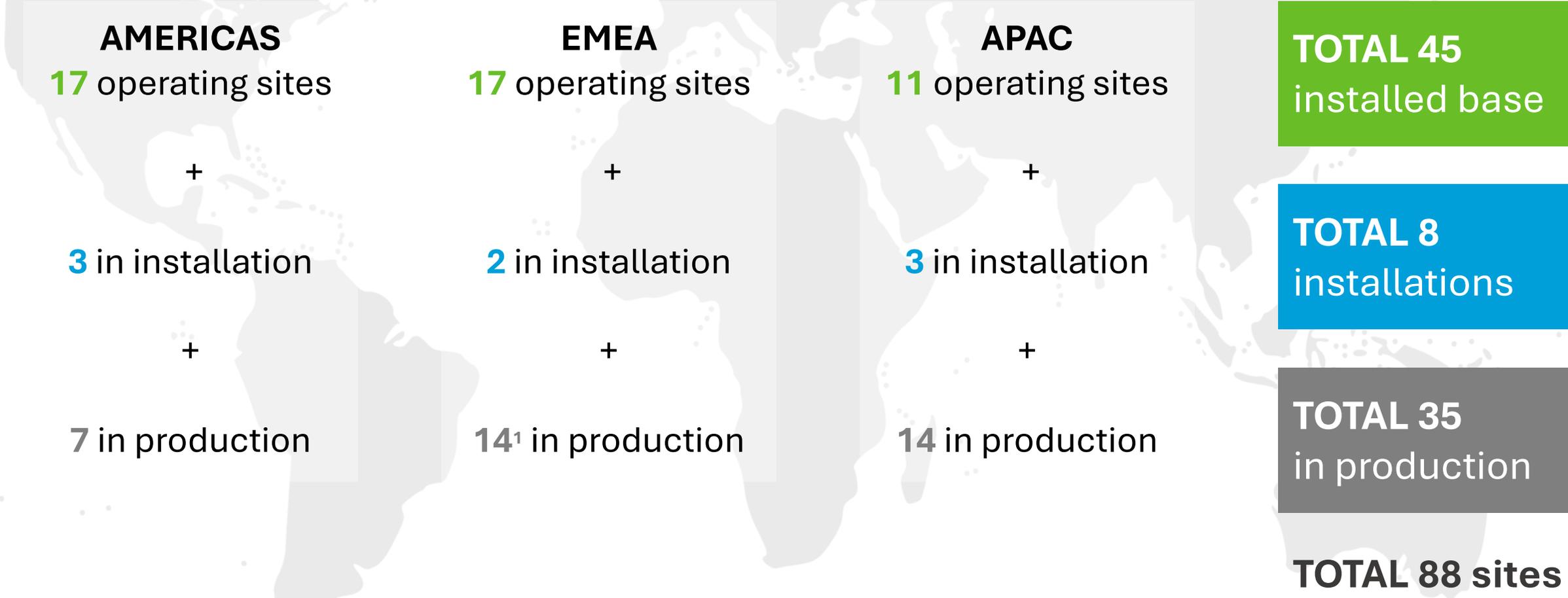
## BUSINESS REVIEW



# IBA Clinical strategic progress

	Proton Therapy		Dosimetry	
	Presented at CMD	Progress	Presented at CMD	Progress
<b>1</b> Increase our technology penetration in core markets	<ul style="list-style-type: none"> <li>Increased access with <b>clinical evidence</b></li> <li>Improved relevance with <b>product innovation</b></li> </ul>	<ul style="list-style-type: none"> <li><b>First-ever Level 1 clinical evidence</b> published from a Phase III trial led by MD Anderson</li> <li><b>DynamicARC®</b> launch of the minimum viable product</li> <li><b>MDR certificate</b> obtained for Proteus®235</li> </ul>	<ul style="list-style-type: none"> <li><b>Value capture</b> through unique combined portfolio of Imaging and RT QA products</li> </ul>	<ul style="list-style-type: none"> <li><b>QUASAR® phantom MR Simulation</b> in Radio Therapy market</li> </ul>
<b>2</b> Expand in high potential geographies	<ul style="list-style-type: none"> <li><b>Asia, esp. China:</b> accelerated development</li> </ul>	<ul style="list-style-type: none"> <li><b>Strong commercial traction</b> in U.S. and Asia, reflected in 2025's order intake with 10 rooms sold in these regions</li> </ul>	<ul style="list-style-type: none"> <li><b>US:</b> leadership growth</li> </ul>	<ul style="list-style-type: none"> <li><b>US:</b> facing regional-specific challenges</li> </ul>
<b>3</b> Expand along the value chain	<ul style="list-style-type: none"> <li>Improved <b>service profitability</b> thanks to scale-up and efficiency initiatives</li> <li>Expanded modalities coverage across <b>heavy particles</b></li> </ul>	<ul style="list-style-type: none"> <li><b>Services</b> revenues up 7%</li> <li><b>PT turnaround to profitability:</b> Adj. EBIT at €10.2M, 3% Adj. EBIT margin (vs. -5.7% in 2024)</li> <li><b>Improvements in operational efficiency:</b> reduction avg. time to repair by 27% YoY</li> </ul>	<ul style="list-style-type: none"> <li>Greater share of <b>QA value chain</b> through acquisitions and partnerships</li> </ul>	<ul style="list-style-type: none"> <li>Acquisition of <b>PhantomX</b> to enable AI Quality Assurance</li> <li>Release of the <b>myQA Blue Phantom³</b></li> </ul>

# Expanding Proton Therapy global reach towards 88 sites

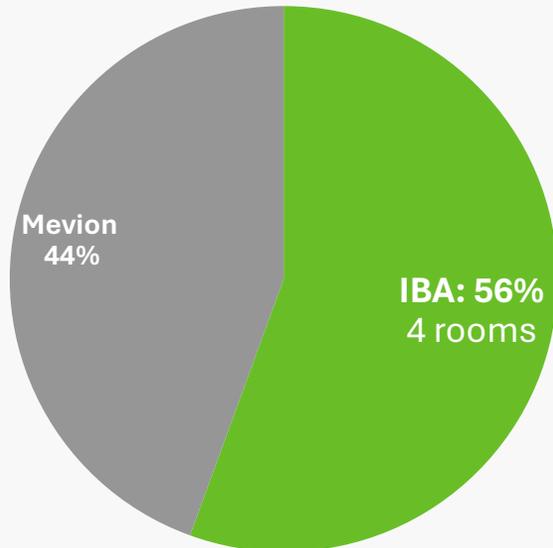


<sup>1</sup> Of which 9 under the Spanish Ministry of Health order

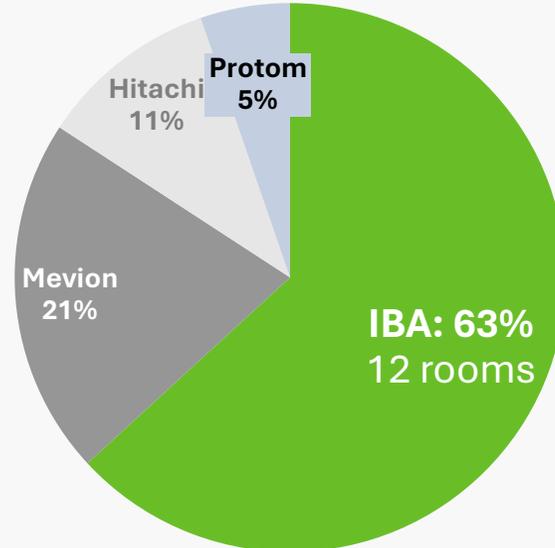
# Consolidating Proton Therapy market leadership

## 2024 & 2025 market share of new rooms sold

FY2024

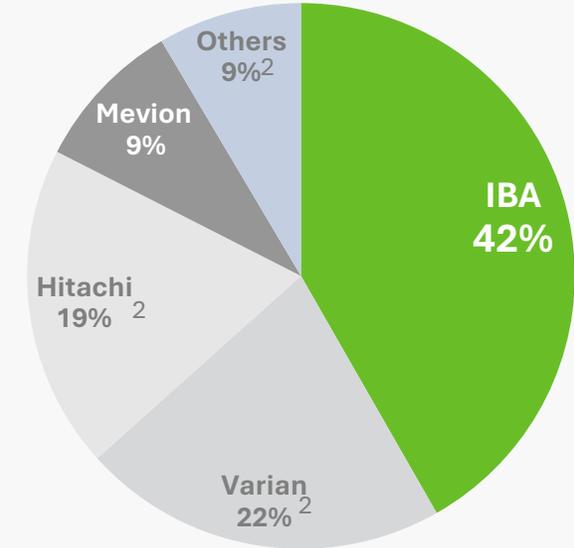


FY2025



## Total market share

Total market share in PT rooms <sup>1</sup>

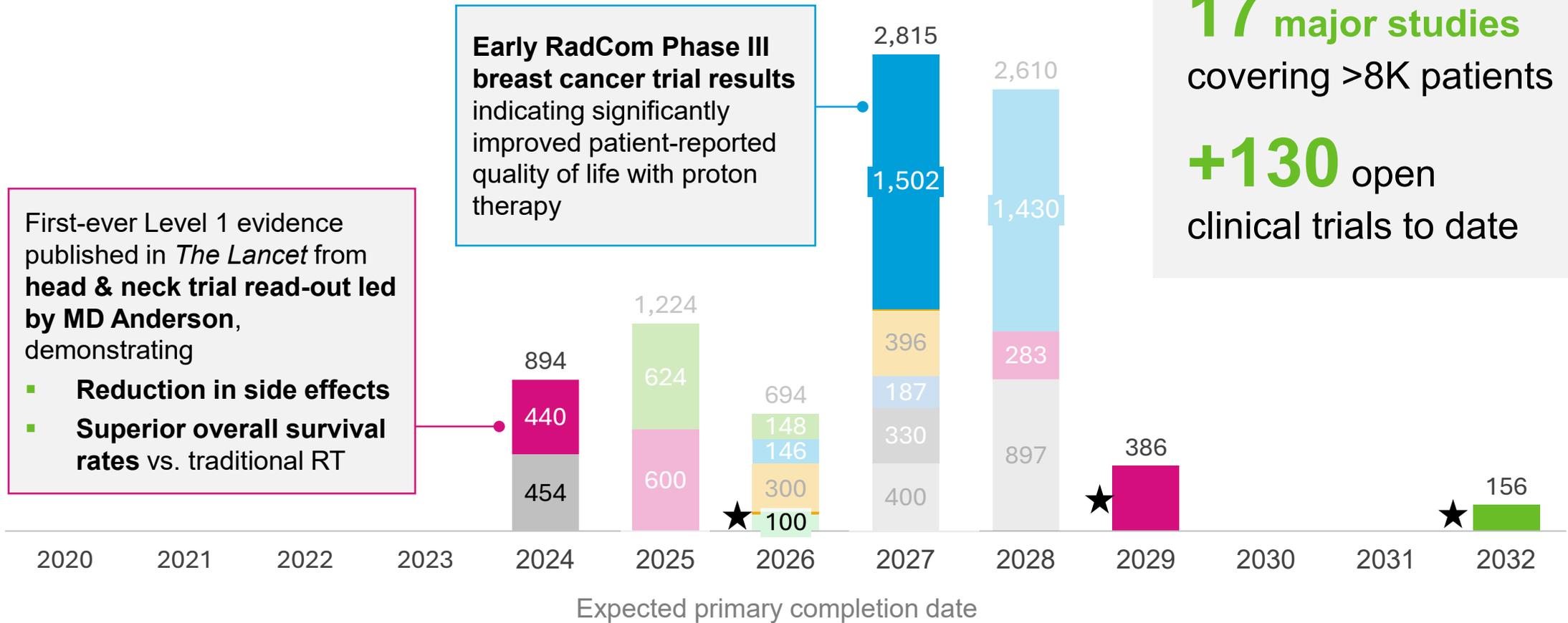


<sup>1</sup> Research centers and Rutherford Cancer Centers excluded

<sup>2</sup> Competitors' numbers restated to include past non-published or non-confirmed orders

# Expanding clinical evidence pipeline supporting momentum for proton therapy

NUMBER OF PATIENTS PER ONGOING PHASE III CLINICAL TRIAL PT VS. RT



**17 major studies** covering >8K patients

**+130** open clinical trials to date

■ Brain, Skull base, Spine 
 ■ Breast 
 ■ Esophagus 
 ■ H&N 
 ■ Liver 
 ■ Lung 
 ■ Prostate 
 ■ Rectal

Source: trial.gov August 2025

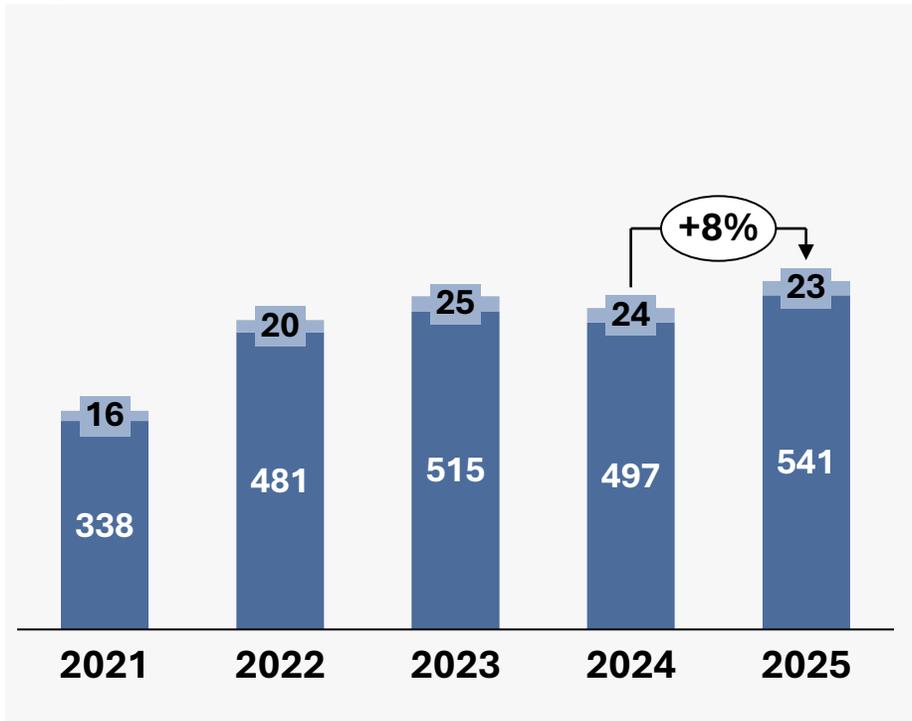
★ New studies in the pipeline

# Strong backlog build-up despite accelerated conversion

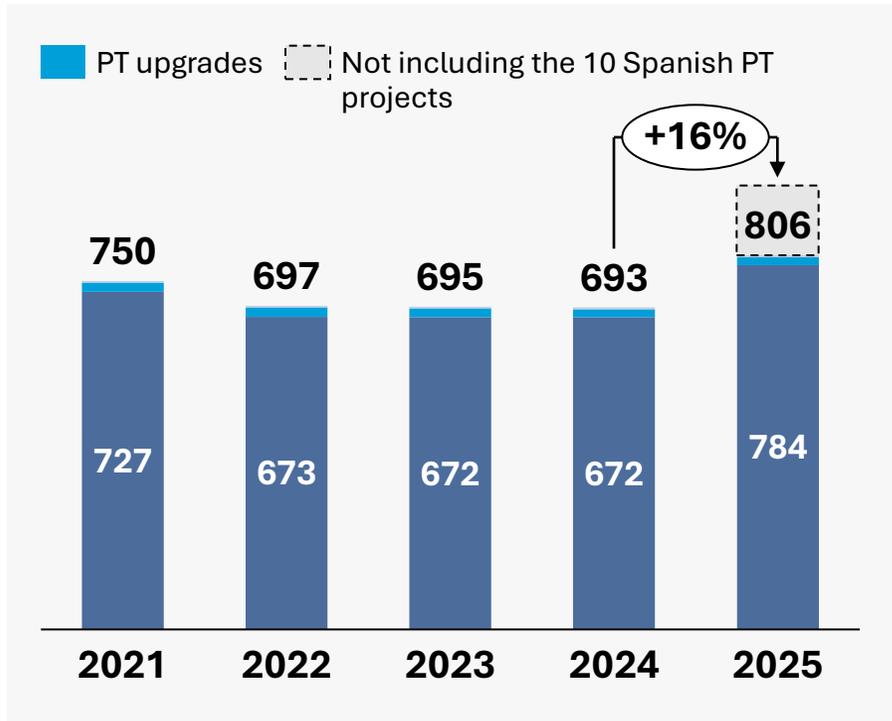
REVENUE BACKLOG (EXCL. INTERCO FOR DOSIMETRY), M€

■ Proton Therapy ■ Dosimetry

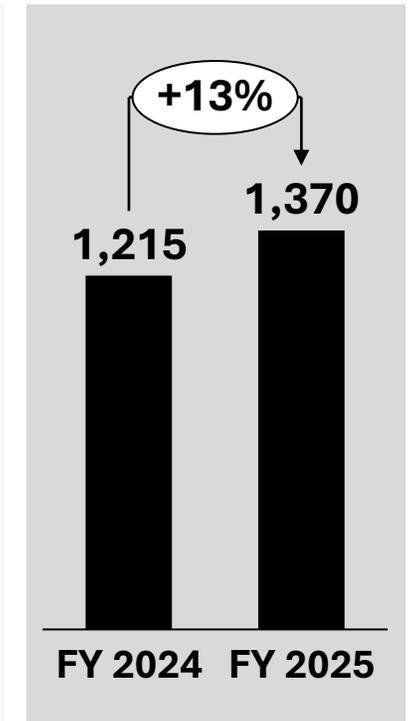
## EQUIPMENT



## SERVICE



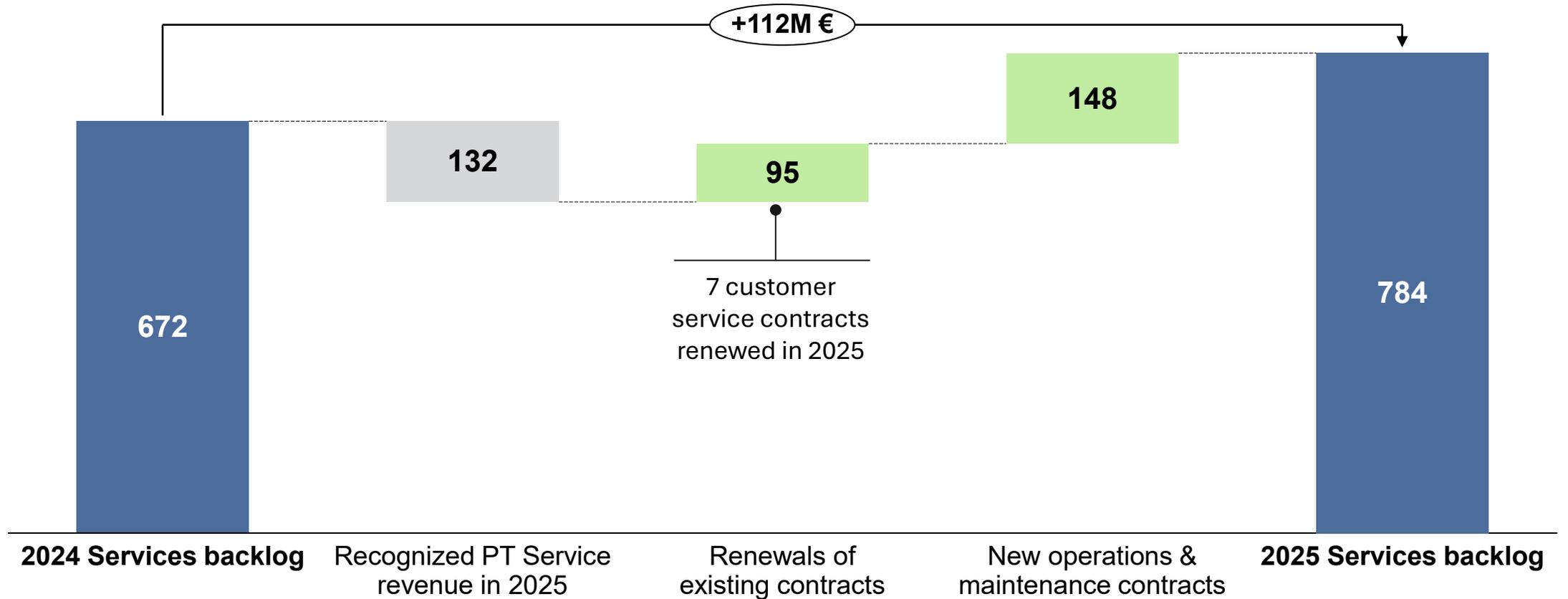
## TOTAL BACKLOG



Equipment book-to-bill (2 years) **1.1x**

# PT: Growth in service backlog supported by new & renewed contracts

Amounts in € Million



# PT: Turnaround to profitability driven by scale, followed by strong order intake

(€ Million)	FY 2025	FY 2024	Change %
Equipment	202.7	89.4	127%
Services	131.7	123.4	7%
<b>Net sales</b>	<b>334.3</b>	<b>212.8</b>	<b>57%</b>
<b>Adjusted EBIT</b>	<b>10.2</b>	<b>-12.1</b>	
<i>Adj. EBIT margin</i>	<i>3.0%</i>	<i>-5.7%</i>	
<b>Equip. order Intake</b>	<b>250</b>	<b>106</b>	<b>137%</b>

- **Strong net sales at €334.3 million (+57% YoY)**
  - **Equipment sales** more than doubled (+127%) from acceleration of equipment backlog conversion translated into the delivery of 9 rooms in 2025
  - **Services sales** up 7% driven by growing installed base with 45 active sites worldwide
- **Adj. EBIT increased by €22 million to €10.2 million** thanks to a high overall top line and operational leverage, partially offset by investments in R&D and bad debt recognition in G&A.
- **Equipment order intake at €250 million (+137% YoY)** resulting in the second-best year ever in terms of rooms sold with 12 rooms

# DOSIMETRY : stable topline, with profitability impacted by regional dynamics

(€ Million)	FY 2025	FY 2024	Change %
Net sales	65.7	65.9	0%
Adj. EBIT	2.6	4.1	-37%
<i>Adj. EBIT margin</i>	3.9%	6.2%	
<i>Equip. order Intake</i>	60	66	-9%

- **Net sales stable at €65.7million**  
despite competitive and pricing pressure in Medical Imaging and geopolitical headwinds in conventional radiational therapy
- **Adj. EBIT margin at 3.9%**  
impacted by tariff burdens in the US and China and reduced subsidy grants (0.8 million)
- **Order intake at €60 million**  
reflecting regional dynamics
- **Cost-cutting measures**  
to be rolled out in 2026 to realign cost base with market conditions

# IBA Technologies

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BUSINESS REVIEW

# IBA Technologies strategic progress

	Industrial		RadioPharma	
	Presented at CMD	Progress	Presented at CMD	Progress
<b>1</b> Increase our technology penetration in core markets	<ul style="list-style-type: none"> <li>Accelerator-based <b>sterilization</b></li> </ul>	<ul style="list-style-type: none"> <li>Ongoing <b>market dynamics</b> supporting the benefits of x-ray/e-beam technology (incl. <b>Steri-Tek</b>)</li> </ul>	<ul style="list-style-type: none"> <li><b>“White spaces”</b> in the diagnostic market (neurology, cardiology)</li> </ul>	<ul style="list-style-type: none"> <li>Solid commercial traction</li> </ul>
<b>2</b> Expand in high potential geographies	<ul style="list-style-type: none"> <li><b>China:</b> accelerated development</li> </ul>	<ul style="list-style-type: none"> <li>Penetration of high-power X-ray technology in <b>China, with 2 additional contracts</b> and active pipeline</li> </ul>	<ul style="list-style-type: none"> <li><b>Strengthen positioning:</b> <ul style="list-style-type: none"> <li>– US</li> <li>– China</li> <li>– Emerging markets</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li><b>Strong sales</b> in emerging &amp; mature markets, incl.:                             <ul style="list-style-type: none"> <li>– Taiwan: Cyclone® IKON</li> <li>– US: 2 strategic multi-site contracts with SpectronRX and RLS/Telix respectively</li> </ul> </li> </ul>
<b>3</b> Expand along the value chain	<ul style="list-style-type: none"> <li><b>Service</b> to clients and end-users</li> <li><b>New applications</b> (polymers, phytosanitary, PFAS)</li> </ul>	<ul style="list-style-type: none"> <li><b>PFAS-Blaster project:</b> destruction technologies advancing through technical trial and studies</li> <li><b>Polymers:</b> ongoing research, with pilot progress on track</li> </ul>	<ul style="list-style-type: none"> <li><b>Theranostics</b> (<sup>225</sup>Ac, <sup>211</sup>At...)</li> <li><b>Radiochemistry,</b> (consumables and equipment)</li> </ul>	<ul style="list-style-type: none"> <li><b>Acquisition of ORA,</b> a trailblazer in radiochemistry</li> <li><b>Launch of CASSY® :</b> new compact synthesizer platform</li> <li><b>Theranostics:</b> ongoing development of dedicated alpha cyclotron for <sup>211</sup>At; strong industry momentum</li> </ul>

# RPS strategic progress to strengthen its position in radiopharmaceutical value chain

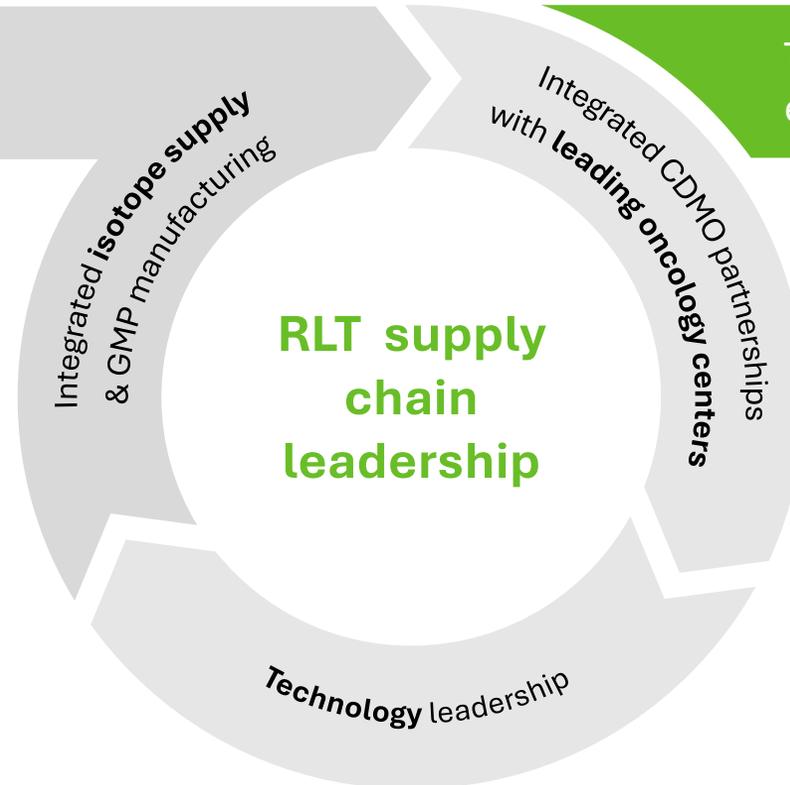
Position IBA as **drug manufacturing platform...**

Transition to **precision oncology enabler**

## From...

### Equipment leadership

- Best in class accelerator technology
- Installed base across leading cancer centers
- Proven reliability and service excellence



## To...

### Next-gen oncology platform

- Address structural bottlenecks hindering life changer treatment adoption
- De-risk developer investment in alpha and novel isotopes
- Generate equipment demand spillovers through self-reinforcing platform effects



# ORA acquisition, expanding strategic leadership through radiochemistry

## ORA at a glance - *agile, reputable radiochemistry innovator*

- Recognized world player in fully **automated PET radiopharmaceutical synthesizers** (NEPTIS® platform)
- ~600-unit installed base
- Robust hardware, flexible chemistries, strong IP portfolio

## Strategic fit – expanding nuclear medicine and radiochemistry leadership

- Highly competitive integrated solution (cyclotrons + NEPTIS®)
- **End-to-end radiopharmacy workflow:** produce → purify → label → deliver
- Builds radiotheranostics capability (F-18, PSMA, radiometals)
- Reinforces Astatine/Actinium strategy: PanTera, Framatome, Accelerate.EU

## Financials – immediately accretive to IBA Technologies' revenue & EBITDA

- Expected to generate revenue synergies
- Funded via internal cash + existing credit facilities
- No material impact on mid-term outlook



# Strategic access on theranostics

## IBA STRATEGIC FOCUS

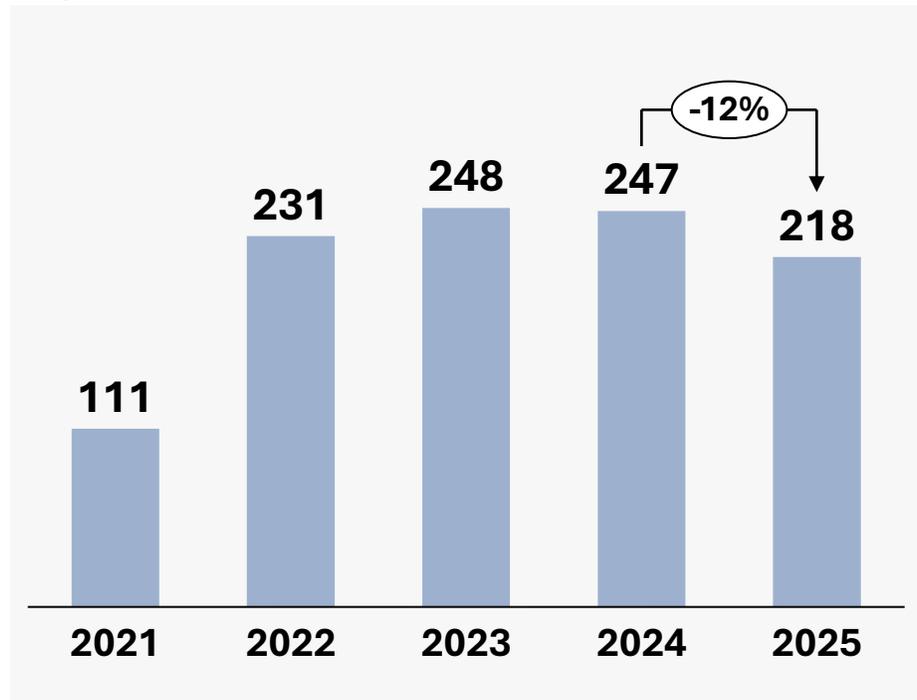
		<b>225 Ac</b> α-emitter (4)	<b>211 At</b> α-emitter	<b>212 Pb</b> α- + β-emitter	<b>177 Lu</b> β-emitter
		Strength Weakness			
<b>Clinical properties</b>	Half life	9.9 days	7 hours	10 hours	6.7 days
<b>Supply chain</b>	Raw material	Limited access to radium	Natural bismuth readily available	Limited access to mother isotope Th-228	Limited access to Yb-176 produced in Russia
	Production (& logistics)	Rhodotron® (centralized)	Cyclotron (network)	Generator (in-house)	Reactor (centralized)
<b>Clinical maturity</b>		Medium	Low	Low-Medium	High
<b>IBA Innovation</b>					
<b>Venture</b>					

# Backlog decreasing given accelerated conversion

REVENUE BACKLOG, M€

■ IBA Technologies ■ IBA Technologies upgrades

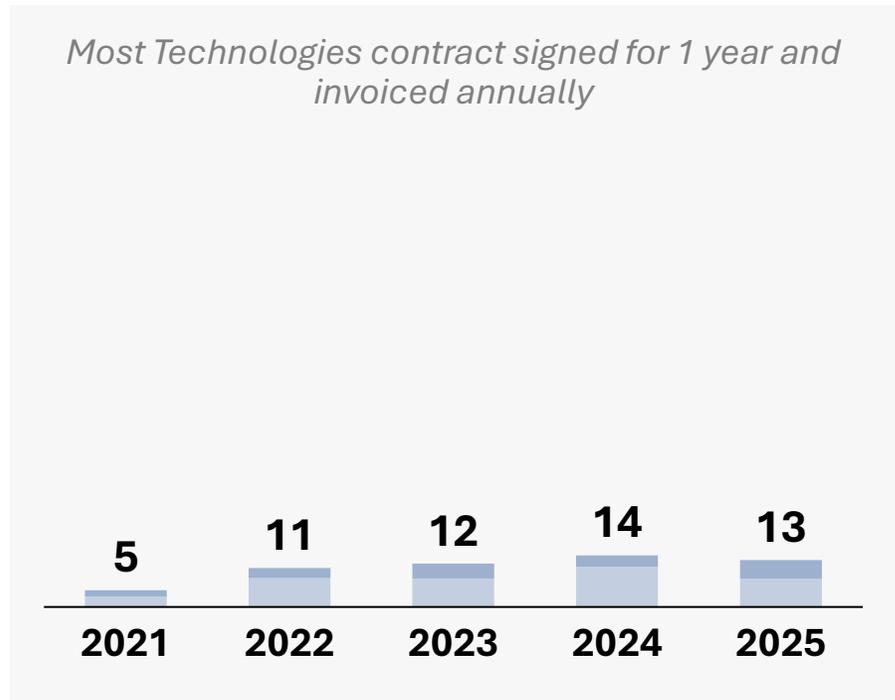
## EQUIPMENT



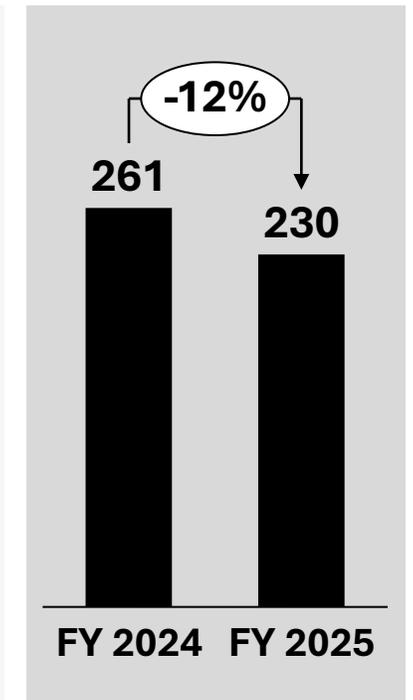
Equipment book-to-bill (2 years)

**0.8x**

## SERVICE



## TOTAL BACKLOG



# Profitability down after recent record-year, with solid commercial momentum

(EUR Million)	FY 2025	FY 2024	Change %
Equipment	182.7	188.8	-3%
Services	42.1	34.8	21%
<b>Net sales</b>	<b>224.9</b>	<b>223.5</b>	<b>1%</b>
<b>Adj. EBIT</b>	<b>20.0</b>	<b>30.6</b>	<b>-35%</b>
<i>Adj. EBIT margin</i>	<i>8.9%</i>	<i>13.7%</i>	
<b>Equip. order Intake</b>	<b>142</b>	<b>149</b>	<b>-5%</b>

- **Net sales increased to €224.9 million (+1% YoY)**
  - **Equipment sales decreased** (-3% YoY)
  - **Services sales increased by 21%** thanks to the expanding installed base
- **Adj. EBIT decreased to €20.0 million (8.9% margin)** driven by product mix and R&D investments in radiochemistry and radioligand therapies to fuel future growth
- **Equipment order intake at €142 million (-5% YoY)** driven by normalization in Industrial Solutions and very strong commercial traction in RadioPharma Solutions

# IBA Corporate

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## BUSINESS REVIEW

# New ventures – PanTera

2025 PROGRESS	
Business	Financial
<ul style="list-style-type: none"> <li>• <b>Start production &amp; supply <math>^{225}\text{Ac}</math></b> for clinical trials and compassionate use <b>in June, reaching full scale production</b> from October</li> <li>• <b>Factory groundbreaking event</b> in October for large scale commercial production facility (<i>‘Actinium Production Center’</i>)</li> <li>• <b>+ 20 active customers served</b>, incl. Pharma, Biotech, reference hospitals and research institutes</li> </ul>	<ul style="list-style-type: none"> <li>• Revenue € 13.3M, EBIT at negative € 1.6M</li> <li>• <b>Became EBIT-positive in Q4</b></li> <li>• Call on <b>3<sup>rd</sup> tranche of Series A</b> in August, PanTera valued at ~€290M post-money</li> <li>• Impact for IBA: <b>€7.2M revaluation gain</b>, dilution to ~35%.</li> </ul>
NEXT MILESTONES	
<b>H1 2026:</b> 4 <sup>th</sup> and final tranche   <b>2028:</b> Start of operations of large-scale center	



# New ventures

## REMINDER



- Start-up active in the field of **power semiconductor chips**
- Partnership with IBA for development and supply of cyclotron-based system
- IBA shareholding: 15%



- Developing & commercializing a **multi-ion accelerator-based system** (incl. carbon ions)
- Targeting a.o. radioresistant tumors
- Development in partnership with IBA's R&D teams
- IBA Shareholding: 40%

## PROGRESS

- Finalization of the demo system **specs for first machine** based on market requirements
- Post-period, equipment development and purchase **contract with IBA** for €15 million
- Major derisking milestone with installation of **cyclotron coil on site**. Generation of first magnetic field expected in summer 2026
- Signs of commercial traction (North America and Asia)
- Ongoing efforts to secure short- and long-term financing

# Advancing sustainability agenda to enable business performance

## Decarbonization on track

- Progress toward Scope 1 & 2 targets
- **>90% of electricity from renewable sources** supported by low-impact mobility policy

## Sustainable asset life extension

Began **system restoration** at MGH (U.S.), upgrading to modern standards while avoiding a carbon-intensive rebuild



## Advanced comprehensive cancer support initiatives

- **Oncia Community:** + 700 patients supported with human-centered care
- **Maison Mieux-Être GHDC:** launch of a new center

## Stronger ESG governance & value chain:

- **B Corp score increased to 118**
- Publication of **first CSRD report**
- Screened **>50%** of spend for ESG performance

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## Business Review

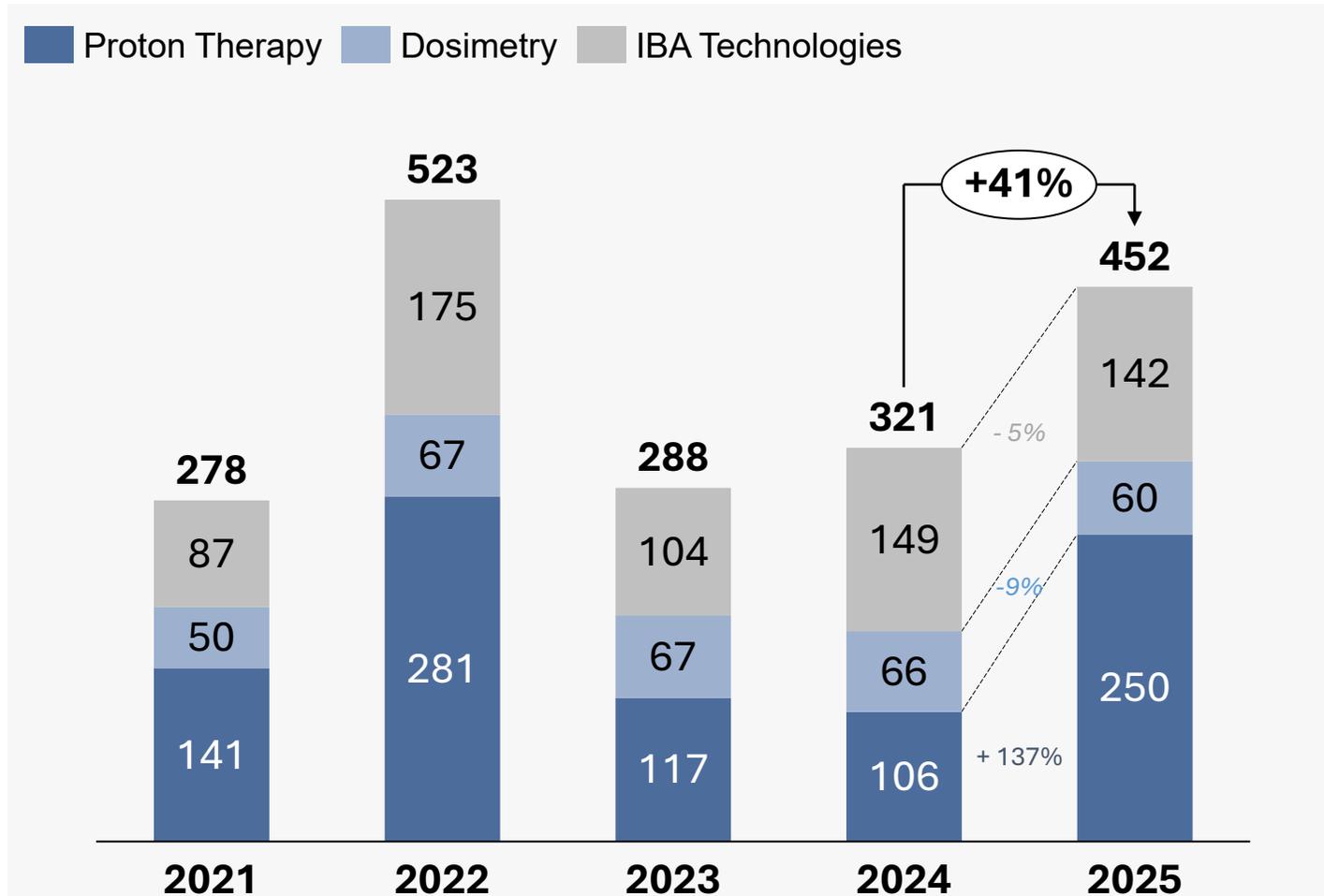
Review results & strategic progress of each business unit

## Financials & Outlook

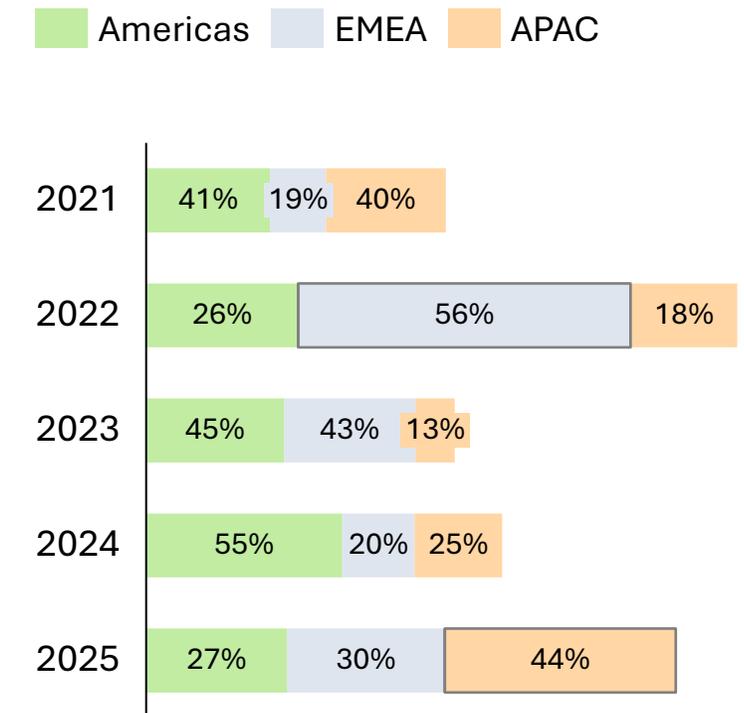
Discuss financial performance & outlook

# Robust commercial traction driven by high-potential regions

GROUP EQUIPMENT ORDER INTAKE BY REGION (EXCL. UPGRADES), M€

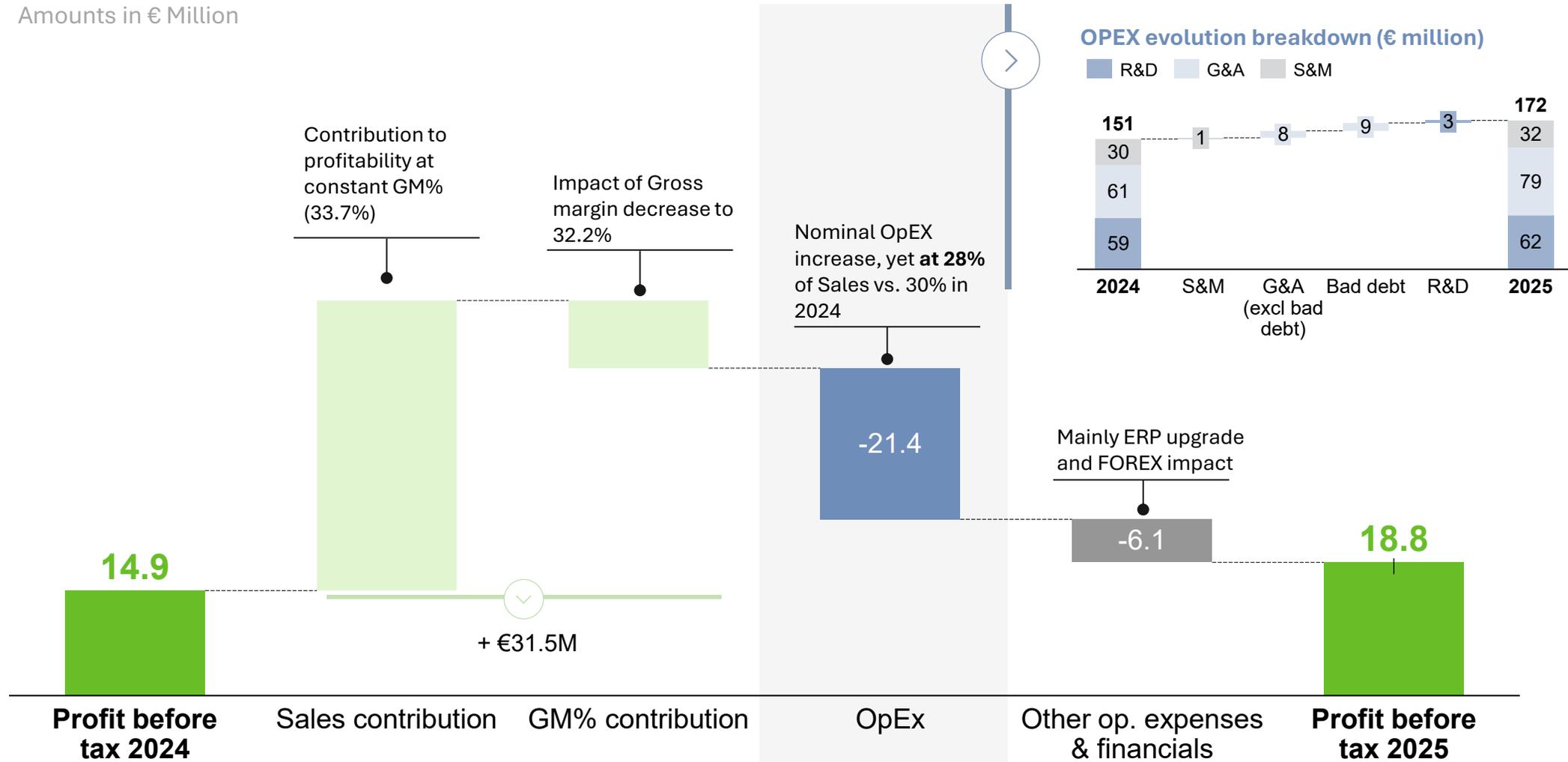


## Regional breakdown of order intake



# Improvement of profitability driven by top line growth and OpEx progressing less than proportionally

Amounts in € Million



# Below Adj. EBIT impacted by ERP upgrade and Forex

€ Million	2025
<b>Adjusted EBIT</b>	<b>27.4</b>
<b>Equity method result (PanTera)</b>	<b>-0.9</b>
<b>Other operating results</b>	<b>0.7</b>
Pantera revaluation gain	7.2
ERP upgrade implementation	-5.3
Others <sup>1</sup>	-1.2
<b>Financials</b>	<b>-8.4</b>
Forex	-3.3
Hyperinflation in Argentina	-1.9
Exceptional discounting impacts	-1.7
Others (incl. bank interests)	-1.6
<b>Profit before tax</b>	<b>18.8</b>
Tax	-6.0
<b>Net Profit</b>	<b>12.7</b>

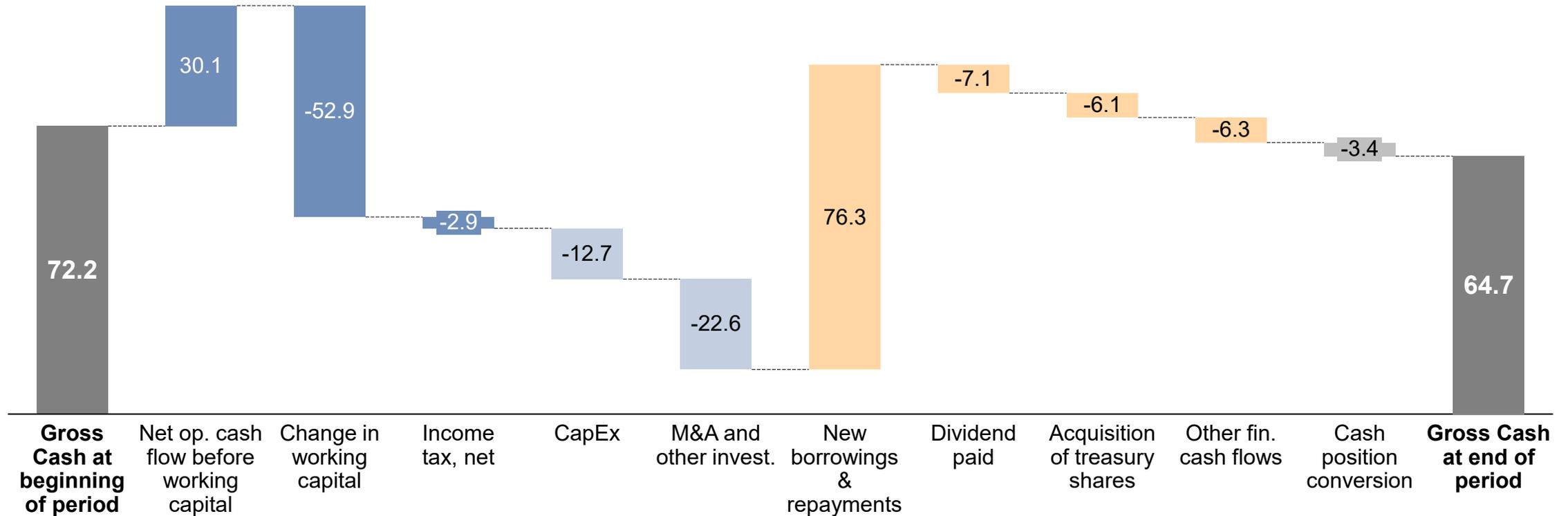
<sup>1</sup> Includes other operating costs such as IBA organization transformation & strategy, deconsolidation gain of Russian subsidiary

- **PanTera:**
  - **Equity method:** share of PanTera's net result contributed negatively
  - **Revaluation gain:** third tranche of Series A released in August, driving € 7.2 million revaluation gain for IBA
- **One-off projects:** investments in ERP upgrade to be completed by H1 2026
- **Foreign exchange loss** due to unfavorable currency fluctuation of US Dollar and Chinese Yuan (largely non-cash)
- **Hyperinflation in Argentina** impacted our PT Project in Buenos Aires
- **Tax:** including some withholding taxes related to intra-group dividends (1M €). Deferred tax assets at 15.6M€

# Cash evolution driven by working capital cycle and refinancing pack

Amounts in € Million

■ Operating CF 
 ■ Investing CF 
 ■ Financing CF



# Closing of €135M debt refinancing package to address IBA's current and future needs



## Objectives

- 1 Strengthening IBA's long-term balance sheet
- 2 Increasing resilience in an uncertain financial market environment
- 3 Providing the company with financing for potential accretive and prudent inorganic growth



## Financing package, partially drawn at Dec 31<sup>st</sup>

- 1 Subordinated loan: EUR 10 million (10 drawn)
- 2 Bank 5-year Term Loan: EUR 50 million (30 drawn)
- 3 Bank Acquisition Term Loan: EUR 15 million (15 drawn)
- 4 Revolving credit facilities: EUR 60 million (25 drawn)

# 2025 delivered

## 2026 guidance announced & outlook reiterated

2025 Guidance	Positive <b>PT Adjusted EBIT</b> At least 25M€ <b>Group Adjusted EBIT</b>	✓	<b>DELIVERED</b> ✓ 10M€ PT Adjusted EBIT ✓ 27M€ IBA Group Adjusted EBIT
2026 Guidance	At least 32M€ <b>Group Adjusted EBIT</b>	➤	<b>NEW</b>
Mid-term outlook 2024-2028	<b>Revenue</b> Post high growth period, frontloaded growth of 5-7% CAGR	✓	<b>REITERATED</b>
	<b>OpEx</b> Up to 30% of sales per annum		
	<b>Adj. EBIT margin</b> Around 10% of revenue by 2028		
Longer-term	<b>Additional growth</b> via capital-light investments into new ventures (e.g. Pantera, mi2-factory)	✓	

# Closing remarks

- Record-high revenue & strong **order intake** reflecting robust commercial traction
- **Enhanced profitability** supported by PT scale-up
- Key **strategic investments** in IBA's sustained growth
- Actively managed **financial and cash position**
- Delivered **FY2025 guidance & on-track** to mid-term outlook



# Financial calendar

- **Business Update Q1 2026** 21 May 2026
- **General Meeting** 10 June 2026
- **Half Year Results 2026** 27 August 2026
- **Business Update Q3 2026** 26 November 2026

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Thank you!



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# Appendix

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## IBA Full-year results 2025

# Glossary

- **X-Ray:** X-Ray (irradiation), a technology provided by IBA Industrial Solutions
- **Advance billing:** invoicing in excess of revenue recognized (contract liability on the balance sheet)
- **Backlog:** total value of orders that have not been executed/recognized yet
- **Book-to-bill ratio:** ratio of order intake compared to the revenue recognized during a given year
- **E-Beam:** electron beam (irradiation), a technology provided by IBA Industrial Solutions
- **EtO:** ethylene-oxide, a gas used in sterilization activities
- **G&A:** General & Administrative (expenses)
- **Gross cash:** cash on bank accounts and short-term deposits
- **Net financial position:** gross cash minus financial debts
- **O&M:** Operations and Maintenance, refers to recurring service activities provided after equipment installation
- **OpEx:** Operating Expenses (Sales & Marketing, Research & Development, General and Administrative expenses)
- **Order intake:** amount of new contracts signed and for which a first payment has been received, in any given year
- **PET:** Positron Emission Tomography (PET), a functional imaging technique that uses radioactive substances to visualize and measure changes in metabolic processes, and in other physiological activities
- **PT:** proton therapy
- **QA:** quality assurance
- **R&D:** research & development
- **RPS:** RadioPharma Solutions
- **Adjusted EBIT:** corresponds to the EBIT adjusted with the items considered by the management to not be part of the underlying performance. These items include expenses relating to restructuring measures, digital landscape reorganization expense, significant severances, impairment and/or gains/losses on disposal of assets, litigation expenses and stock option plan expenses. These adjusting items are shown as 'Other operating expenses and income
- **RLT:** radioligand therapy, targeted cancer treatment that links a radioactive isotope to a ligand that binds to tumor cells, delivering radiation directly to the cancer aiming at minimizing exposure to surrounding healthy tissue
- **RT:** radiation therapy
- **S&M:** Sales & Marketing

# Consolidated P&L

€M	FY 2025	FY 2024 rest. <sup>1</sup>	Change %
Sales and services	620.2	498.2	24%
Cost of sales and services (-)	420.6	330.1	27%
<b>Gross profit/(loss)</b>	<b>199.6</b>	<b>168.1</b>	19%
	32.2%	33.7%	
Selling and marketing expenses (-)	31.6	30.2	5%
General and administrative expenses (-)	78.5	61.4	28%
Research and development expenses (-)	62.2	59.2	5%
<b>Operating expenses (-)</b>	<b>172.2</b>	<b>150.8</b>	14%
<b>Adjusted EBIT</b>	<b>27.4</b>	<b>17.3</b>	58%
	4.4%	3.5%	
Other operating result (-)	-0.7	-2.3	-69%
Financial result (-)	8.4	2.7	213%
Share of profit/(loss) of equity-accounted companies (-)	0.9	2.1	-56%
<b>Profit/(loss) before tax</b>	<b>18.8</b>	<b>14.9</b>	26%
Tax result (-)	6.0	5.6	7%
<b>Profit/(loss) for the period</b>	<b>12.7</b>	<b>9.3</b>	38%
<b>Adj. EBITDA</b>	<b>49.4</b>	<b>32.0</b>	54%

<sup>1</sup> FY 2024 figures restated to reflect the new segmentation, announced at FY2024 results publication

# Consolidated balance sheet

ASSETS (€M)	FY 2025	FY 2024
Goodwill and other intangible assets	43.1	25.7
Property, plant and equipment and Right-of-use assets	59.9	51.6
Investments accounted for using the equity method	36.4	32.5
Other investments	8.2	7.5
Deferred tax assets	18.8	17.5
Non-current derivative financial assets	0.7	0.0
Other non-current receivable and operating assets	53.8	33.6
<b>Non-current assets</b>	<b>221.0</b>	<b>168.4</b>
Inventories	135.4	152.8
Contract assets	113.3	77.0
Trade receivables	96.3	81.5
Other current assets and receivables	58.1	59.6
Current derivative financial assets	1.7	0.2
Cash and cash equivalents	64.7	72.2
Assets held for sale	0.0	4.4
<b>Current assets</b>	<b>469.6</b>	<b>447.7</b>
<b>TOTAL ASSETS</b>	<b>690.6</b>	<b>616.1</b>

EQUITY AND LIABILITIES (€M)	FY 2025	FY 2024
Share capital and Share premium	86.0	86.0
Reserves and Retained earnings	41.2	24.9
<b>EQUITY</b>	<b>127.2</b>	<b>110.9</b>
Non-current borrowings	55.3	3.5
Non-current lease liabilities	22.4	22.3
Non-current provisions	4.9	6.5
Non-current derivative financial liabilities	0.0	1.4
Deferred tax liabilities	0.4	0.2
Other non-current liabilities	7.7	2.3
<b>Non-current liabilities</b>	<b>90.7</b>	<b>36.2</b>
Current borrowings	32.2	6.5
Current financial debts	0.0	5.0
Current lease liabilities	6.9	6.4
Current provisions	9.4	6.6
Current derivative financial liabilities	0.2	3.3
Trade payables	119.9	79.5
Current income tax liabilities	5.3	3.6
Other payables	64.7	53.5
Contract liabilities	234.1	298.4
Liabilities held for sale	0.0	6.2
<b>Current liabilities</b>	<b>472.7</b>	<b>469.0</b>
<b>TOTAL LIABILITIES</b>	<b>563.4</b>	<b>505.2</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>690.6</b>	<b>616.1</b>

# Consolidated cash flow

€M	FY 2025	FY 2024
<b>Cash flow from operating activities</b>		
Net cash flow changes before changes in working capital	30.1	17.8
Change in working capital	-52.9	-25.5
Income tax paid/received, net	-3.1	-2.0
Interest (income)/expenses	0.2	-0.9
<b>Net cash (used in)/generated from operations</b>	<b>-25.7</b>	<b>-10.6</b>
<b>Cash flow from investing activities</b>		
Capital expenditures	-12.7	-7.4
M&A and other activities	-22.6	-6.4
<b>Net cash (used in)/generated from investing activities</b>	<b>-35.3</b>	<b>-13.8</b>
<b>Cash flow from financing activities</b>		
Proceeds and repayment (borrowings and banks)	76.3	-3.7
Dividend paid	-7.1	-4.9
Other financing cash flows	-12.3	-3.6
<b>Net cash (used in)/generated from financing activities</b>	<b>56.8</b>	<b>-12.2</b>
<b>Net cash and cash equivalents at beginning of the period</b>		
	<b>72.2</b>	<b>109.3</b>
Net change in cash and cash equivalents	-4.1	-36.6
Exchange (profits)/losses on cash and cash equivalents	-3.4	-0.6
<b>Net cash and cash equivalents at end of the period</b>	<b>64.7</b>	<b>72.2</b>